About the Company

Time Medical is an innovator in the medical diagnostic imaging industry aiming to bring advanced, accessible, and affordable imaging to all populations. With disruptive technologies, Time Medical has developed advanced medical imaging systems, including MRI, DR, and CT, to create cost-effective service solutions for emerging global healthcare needs. The founding team comes from leading universities such as Columbia University and Harvard Medical School. Time Medical has developed dedicated MRI systems for specialized diagnosis needs for neonatal, women’s health, and elderly care.

Time Medical is now expanding and we invite talents at all levels to join our innovate team in San Francisco. You can learn more about us in our company website “www.time-medical.com”.

Sales Manager (US/European/Middle East/India)

What You’ll be Doing:

- Identify business opportunities and develop sales strategies to penetrate into the market
- Build and maintain relationship with clients
- Coordinate with clients’ requests upon sales-related matters and feedback promptly
- Manage or assist in all project assigned by senior management in an efficient manner
- Analyze sales record and statistics

Qualifications:

- Bachelor’s Degree or above in Business Management, Sales and Marketing or related disciplines
- At least 3 years or above experience in medical capital equipment sales or related experience. Medical Imaging experience is a plus.
- Strong network and connections in the healthcare/medical device and/or other related sectors
- Presentable with excellent presentation skills
- Good communication, negotiation and leadership skills
- Good problems solving and proactively to look for other alternatives
- Committed attitude and result-oriented
COVID-19 Consideration

The COVID-19 vaccines are an important public health measure for mitigating the spread of COVID-19 in the workplace and society. As a condition of employment, the successful candidate will be asked to provide proof of vaccination or a reason protected by legislation why they cannot be vaccinated against COVID-19.

How to Apply

We’re a passionate group of people who are dedicated to growing together. If this sounds like you, please send your application with a detailed resume and cover letter to recruitment@time-medical.com. We’d love to hear from you.